

## **CURRICULUM VITAE**

Name and Surname: Izet Zeqiri Profession: Doctor of Economic Science, Inordinary Professor Date of birth: 02.01.1967 Nationality: Albanian WORK EXPERIENCE IN MANAGERIAL POSITIONS

| 2004 - Present | Lecturer at Dardania College   |
|----------------|--|
| 2008           | Member of Evaluation Agency for High Education in Ministry of Education<br>in The Republic of Macedonia  |
| 2004-2008      | Ministry of education and science- high educational institution acreditation<br>council –skopje<br>From 2007 substitute cheaf of high educational institution acreditation council<br>-skopje<br>Cheaf and member of many expert commissions for acreditation of high<br>educational institutions. |
| 2005-2007      | South-east european university, faculty of business administration, tetovo   |
|                | Director of Research and Science Center  |
| 2005-2006      | South-east european university, faculty of business administration, tetovo   |
|                | Director of Business Development Center – BDC  |
| 1998-2000      | Tetovo university – faculty of economics, tetovo   |
|                | Dean of Economic Faculty   |
| 2007-          | Ministry of economy – skopje   |
|                | Member and Substitute of Bankrupt Directors of Licensing Committee in<br>Republic of Macedonia, project that is financed from The World Bank   |
| 2000-2002      | State market inspectorate  |
|                | Chef for Tetovo, Gostivar, Kërçovë   |
| 2004-2005      | PACE TRAINING PROGRAM which is financed from European  |
|                | Agency for reconstruction and development  |
|                | Manager – Coordinator of Alley Training Center for Public  |
|                | Administration in Tetovo and Struga.   |
| 1996-1999      | Ministry of economy – tetovo   |
|                | Chef of Ministry of Economy, NJ.R, Tetovo  |

| 1999-2002                                   | Faundation for small and medium company developments - esa tetovo                                  |  |
|---|--|--|
|   | Chef of foundation   |  |
|   | Director of ESA Agency, Tetovo   |  |
|   |  |  |
| 2008  | Coordinator of BUSINESS INCUBATOR project at SEEU  |  |
| WORK EXPERIENCE IN NON-MANAGERIAL POSITIONS |  |  |
| 2005-2005                                   | Member of AMBO commitee in Ministry of Economy   |  |
| 2003-2005                                   | Ministry of Economy – Skopje   |  |
|   | Ministry of Economy Advisor for strategic planning   |  |
| 2005-2006                                   | Ministry of transport and communication – Skopje   |  |
|   | Ministry of Economy Advisor for strategic planning   |  |
| 2001-2002                                   | Ministry of Law – Skopje   |  |
|   | Member of Bankrupt Director Exam Committee   |  |
| 2002-2003                                   | South East European University – Tetovo  |  |
|   | Professor in the Faculty of Business Administration of Human Resources<br>Management subject       |  |
| 1996-1996                                   | Macedonian Government  |  |
|   | Member of Committee for Dividing Wealth between Tetovo Commune and<br>The Republic of Macedonia    |  |
| 1993-1997                                   | Labour University - Tetovo   |  |
|   | Professor of managing finances and accounting with computers                                       |  |
| 1991-1995                                   | Private Sector – financial consultant - Tetovo   |  |
|   | Chef of finance and accounting, Tetovo   |  |
| EDUCATION                                   |  |  |
| 1998-2001                                   |  |  |
|   | Prishtina University, Prishtina  |  |
|   | Doctor of economic science<br>Theme: "Informational role and place in a decision making process in |  |
|   | management"  |  |
| 1993-1998                                   | "St. Kiril i Metodij" University - Skopje  |  |
|   | Master of economic science   |  |
|   | Theme: "Informational system for managing finances in enterprise"                                  |  |
| 1985-1989                                   | Prishtina University, Prishtina  |  |
|   | Faculty of Economics   |  |

| PROFESSIONAL AND SCIENCE PROJECTS |   |
|-----------------------------------|---|
| 2009                              | Job satisfaction and its influence on the performance of the Companies in the Pollog Region, 2009   |
| 2008                              | Project: Secondary sector development in Tetovo Commune   |
| 1999                              | Science magazine: "EKONOMIJA I BIZNIS" in Skopje, theory and practice magazine.   |
|                                   | Theme: "Financial activities and financial decisions in recent enterprises", July 1999, pages 27-30.  |
| 1999                              | Science magazine "EKONOMIJA DHE TRANZICIONI" in Tirana, published science project:  |
|                                   | " Informational role in finance of enterprise in conditions of economical transition in Macedonia", August, 1999  |
| 1999                              | Besides the presence in informational instruments, professional and science<br>opinion here and outside the country, I have presented myself also with the<br>professional and science projects which are published in: |
|                                   | Economic system, a Script, Tetovo University, 1999 Tetovo   |
|                                   | Strategic financial administration, a Script, 2002 Tetovo   |
| 2003                              | Implementation of The Ohrid Agreement   |
|                                   | Project- Implementation of The Ohrid Agreement in fiscal decentralization sphere  |
| 2004                              | In the social science magazine Vizione nr. 1/2004, July   |
|                                   | The role of investment decisions in Financial management, pg. 45-52.  |
| 2005                              | In the magazine Universitas, science, cultural and social magazine, October 2005  |
|                                   | Project- The role of informational system in decisional support, pg. 411-425  |
| 2006                              | In the social science magazine Vizione  |
|                                   | Presenter sight of Rufi Osmanis book – Alternative economical and political opinion   |
| PUBLISHED SCI                     | ENCE BOOKS  |
| 2009                              | Job satisfaction as a factor that influences the performace of companies in<br>the Pollog region, Tetova (published in Albanian)  |
| 2009                              | Management: Concepts, practices, development of skills, from theory to practice, Tetovo (published in Albanian)   |
| 2009                              | Advantages, disadvantages and reasons behind the implementation of<br>performance management measures in business practices in Market<br>functionality and institutional reforms, Tirana                                |
| 2008                              | Tetova: Economic Status and development (Group of Authors, published<br>in Albanian, Macedonian and English), Tetova,   |

| 2006          | Author of the science book: "MENAXHMENETI_Koncepte, praktika,<br>zhvillim aftësish", printing company TRINGA- Tetovo 2006. With the<br>review of Prof.dr. Marc Martinin; Prof.dr. Todor Kralev, Prof.dr. Berim<br>Ramosaj. |
|---------------|--|
| 2005          | Author of journalism:<br>"REALITETE EKONOMIKE", printing company Albas, Tetovo 2005.<br>With the review of Prof. Dr. Rufi Osmani   |
| 2004          | Author of the science book:<br>"FINANSIKI MENAXHMENT-Informacionen sistem za upravuvanje so<br>finansiite na pretprijatieto", printing company Albas, Tetovo 2004. With<br>the review of Prof.dr. Sinisha Spasov           |
| 2003          | Co-author with Prof. dr. Berim Ramosajn in "MENAXHMENT" book,<br>Faculty of Economics, Dukagjini, Prishtina 2003. With the review of<br>Prof.Dr. Sabahudin Komoni and Prfof.dr. Ibrahim Kuka                               |
| 2008-2009     | In process of publishing book: "MENAXHMENTI STRATEGJIK DHE<br>PRAKTIKUMI PËR MENAXHMENT"   |
| ATTENDANCE IN | N SCIENCE CONFERENCES – TRIBUNES   |
| 2009          | The influence of the global financial crises on the south east European<br>economies, National and inter-ethnic religious reconciliation, religious,<br>tolerance and human securities in the Balkans, Brioni,             |
| 2009          | Human Resource Management and Knowledge Management, Knowledge-<br>Capital of the Future, April, 2009   |
| 2009          | The Influence of Managers on Employee Satisfaction, Human Resource<br>Practices in the Republic of Macedonia, January, 2009  |
| 2009          | Strategic management and competitive advantage in tourism, Chalenges<br>and perspectives in tourism and management (world congress), 2009  |
| 2009          | Advantages, disadvantages and reasons behind the implementation of<br>performance management measures in business practices in Market<br>functionality and institutional reforms, Tirana                                   |
| 2008          | Entrepreneurial Education-Fostering Entrepreneurial Mindsets,<br>(organized by SPARK), 2-4 June, 2008, Ohrid   |
| 2008          | Competitive Strategies, Economic Integration in EU, SEEU, December, 2008   |
| 2008          | Science conference in South East European University in Tetovo<br>Subject: The role of managers in employee satisfacton  |
| 2006          | Science conference by Science Research Center in South East European<br>University<br>Entrepreneurship, challenges and dilemmas<br>Subject: Enterprise challenges in Macedonia   |
| 2006          | UNDP Conference, Ohrid<br>Presentation: Problems and dilemmas of municipality development in<br>Macedonia  |
| 2006          | Science conference by Ministry of Education<br>Presentation: Quality assurance in higher education institutions in<br>Macedonia  |
| 2006          | Science conference, Alliance of Economists in Macedonia, Ohrid<br>Presentation: Challenges of family business development in Macedonia   |

| 2006  | Science tribune – SEEU Local economic development<br>Presentation: Institutional organization of local ecnomic development   |
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| 2006  | Science tribune, Friedrich – Ebert, Skopje<br>Presentation: Fiscal decentralization in Macedonia   |
| 2005  | Science tribune, Business Centre<br>Presentation: Local economic development stimulation   |
| 2005  | Science tribune, EBIZ, Shkup<br>Presentation: Service selling techniques of Business Development Centre<br>(BDC)   |
| 2004  | Open tribune, Corruption in Macedonia<br>Presentation: Challenges against corruption in Macedonia  |
| 2004  | Conference in GO Expo Gostivar<br>Presentation: Business incubators  |
| 2003  | Science tribune, Market Inspectorate role in the war against black<br>economy, Ohrid<br>Presentation: Organization of State Market Inspectorate  |
| 2002  | Presentation: Organization of State Market Inspectorate   Science conference – Skopje Fair, Skopje   Ohrid Framework Agreement Implementation – Revitalization of region   crisis after 2001 conflict                        |
| 2002  | Science tribune, University of Tetovo<br>Presentation: Consequences of privatization in Macedonia  |
| 1999  | Science tribune, ESA, Ohrid  |
| 1999  | Tribune, Preparing a business plan , Gostivar  |
| ATTENDANCE IN I   | NTERNATIONAL SCIENCE CONFERENCES WITH SCIENCE PROJECTS   |
| 2008, Tetovo  | International science conference<br>Economic Integration into the European Union—Challenges and<br>Opportunities, December   |
| 2008, November  | Cosmo small business conference 2008<br>A theoretical overview of the interactions between entrepreneurship and<br>strategic management  |
| 2008, Ohrid<br>02 <sup>nd</sup> – 04 <sup>th</sup> June | Entrepreneurship Education – Fostering Entrepreneurial Mindsets 02 <sup>nd</sup> -<br>04 <sup>th</sup> June 2008, Hotel Metropol, Ohrid<br>Presentation: BDC (Business Development Centre) role in enterprise<br>development |
| 2008, May   | Friedrich- Ebert StiftungStudy with the subject: "The Economic Causes andConsequences ofthe 2001 War and the Consolidation of the Economy after the Crisis"  |
| 2008, Skopje<br>30 <sup>th</sup> May                    | UNIVERSITY AMERICAN COLLEGE SKOPJE, MACEDONIA<br>Third Annual International Conference on European Integration will be<br>held on 30 <sup>th</sup> May, 2008. GLOBALIZATION OF THE REGION: EU<br>PERSPECTIVES AS A CHALLENGE |
|   | Project in English language: Knowledge management as companies' challenge for integration in the global economy  |

| 2008, Prishtina                                  | INTERNATIONAL UNIVERSITY OF PRISHTINA, International                                   |
|--|--|
| 16 <sup>th</sup> May                             | Conference, Hotel Grand, Prishtina, 16th May 2008 – Economic                           |
| -  | Development and Regional Integration, The Balkan's Challenge                           |
|  | Science project in English language: ON THE IMPORTANCE OF                              |
|  | STRATEGIC MANAGEMENT PROCESS FOR THE OPERATIONS OF                                     |
|  | A CONTEMPORARY BUSINESS  |
| 2007, Skopje                                     | University AMERICAN COLLEGE, Skopje, 01 <sup>st</sup> – 02 <sup>nd</sup> June 2007     |
| 2007, экорје                                     | SECOND ANNUAL INTERNACIONAL CONFERENCE ON  |
|  | EUROPEAN INTEGRATION - BRINGING EUROPE IN DIFFERENT                                    |
|  | MECHANISMS OF EUROPEINIZATION.   |
|  | Project: Regional economic development of Macedonia as precondition for                |
|  | integration in EU.   |
| 2006, Sofia                                      | Science conference in Bulgaria – "INSTITUTIONAL EVALUATION IN                          |
|  | THE EUROPEAN HIGHER EDUCATION AREA" Sofia 13 <sup>th</sup> – 15 <sup>th</sup> June     |
|  | 2006   |
|  | Presentation – Accreditation of higher education institutions in Macedonia             |
| 2003   | Science conference organized by Contemporary Studies Institute in                      |
|  | Prishtina  |
|  | Subject: Kosovo after privatization  |
| 1000   | Presentation: Privatization challenges in Kosovo                                       |
| 1999   | Intrernational conference organized by Econiomic Chamber of Gjakova                    |
|  | Subject: Privatization in Kosovo   |
|  | Presentation: Privatization experiences and weaknesses in Macedonia                    |
| F  | ATTENDANCE IN SEMINARS AND WORKSHOPS   |
| 2008, Ohrid                                      | Entrepreneurship Education – Fostering Entrepreneurial Mindsets 02-04                  |
| 02-04 June                                       | June 2008, Hotel Metropol, Ohrid   |
| 2006   | Seminar in Faculty of Economy in Prilep  |
|  | Subject: Quality assurance and accreditation of higher education                       |
|  | institutions   |
| 2006   | Training for curriculum designing of second cycle studies in Business                  |
|  | Administration Faculty - Mavrovo   |
| 2005   | Training for curriculum designing – Faculty of Business Administration,                |
|  | Harmonization of curriculums - Ohrid   |
| 2005   | Training held by DFID in strategic planification of public institutions -              |
| 2005   | Skopje   |
| 2005   | Training for regional economic development – Kamnik, Skopje                            |
| 2003   | 15 days training in University of Indiana in USA                                       |
| 2000   | Training in ESA Agency – Setting strategic priorities of ESA Agency -                  |
| 1999   | Mavrovo<br>Training for drawing up business plans – Hotel Pelister, Bitola             |
|  |  |
| 1997   | Seminars with ESA Agencies – Act establishments of Tetovo, Gostivar and Ohrid agencies |
| 1995   | Training: Democracy and open society – Hotel Panorama, Skopje                          |
| ATTENDANCE I                                     | N INTERNATIONAL SEMINARS, TRAININGS AND WORKSHOPS                                      |
| 2007   | London South bank University   |
| 30 <sup>th</sup> Apr – 05 <sup>th</sup> May      | Subject: Quality assurance and accreditation of higher education                       |
| 2007   | institutions   |
| London, England                                  |  |
| 2006   | Seminar in University of Macedonia in Thessaloniki, 28-29th September                  |
| 28 <sup>th</sup> Sep – 30 <sup>th</sup> Sep 2006 | Subject: Quality assurance and accreditation of higher education                       |
| Thessaloniki, Greece                             | institutions   |
|  |  |

| 2003   | Training in University of Indiana regarding the teacher's role as lecturer |
|--|--|
| 01 <sup>st</sup> Sep – 16 <sup>th</sup> Sep 2003 | and researcher   |
| University of Indiana,                           |  |
| USA  |  |

Prof.Asoc.Dr. Izet Zeqiri